PROFILE



An Integrated 360° Marketing Agency



Our Ethos Where Execution Meets Creativity







STRATEGIC THOUGHT PROCESS

CREATIVE DESIGN
APPROACH

EXECUTION FOCUS & TECHNOLOGY LED

OUR UNIQUE DIFFERENTIATORS

INNOVATION, CREATIVITY, INTEGRATION & OUTCOME BASED MARKETING



Offline to Digital

From print and onsite initiatives to brand.com conversions!



Strategy to Execution

From marketing plans, media plans to digital, ATL and BTL execution

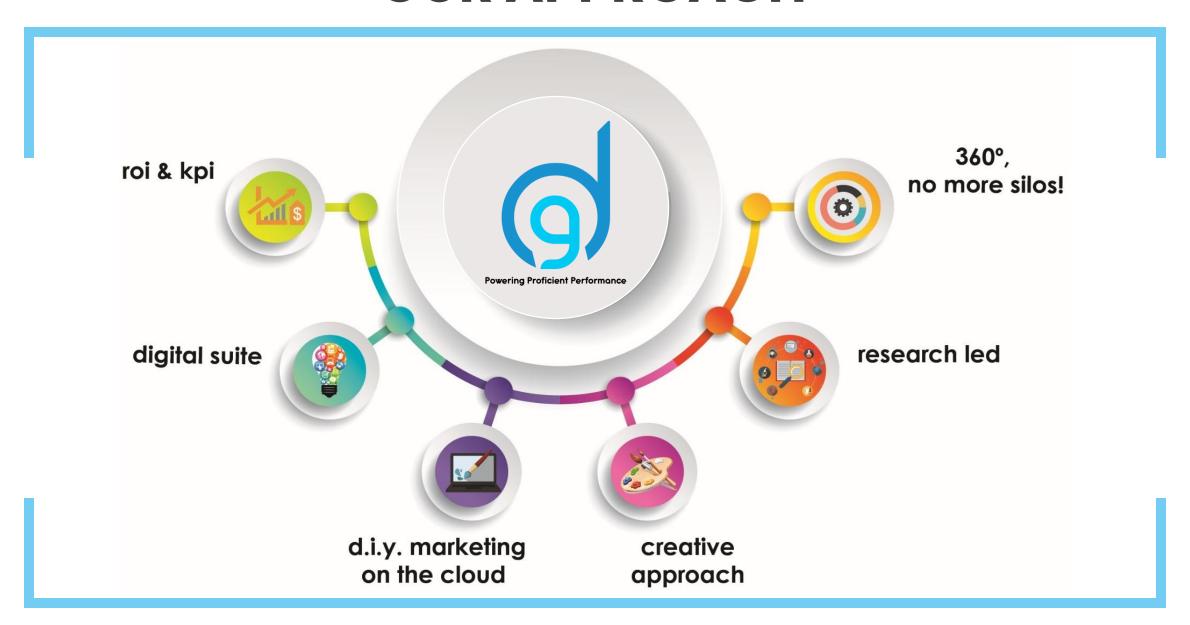


Outcome Focussed

Targeted outcomes

both offline and online

OUR APPROACH





INTEGRATED SERVICE OFFERINGS



360 Branding

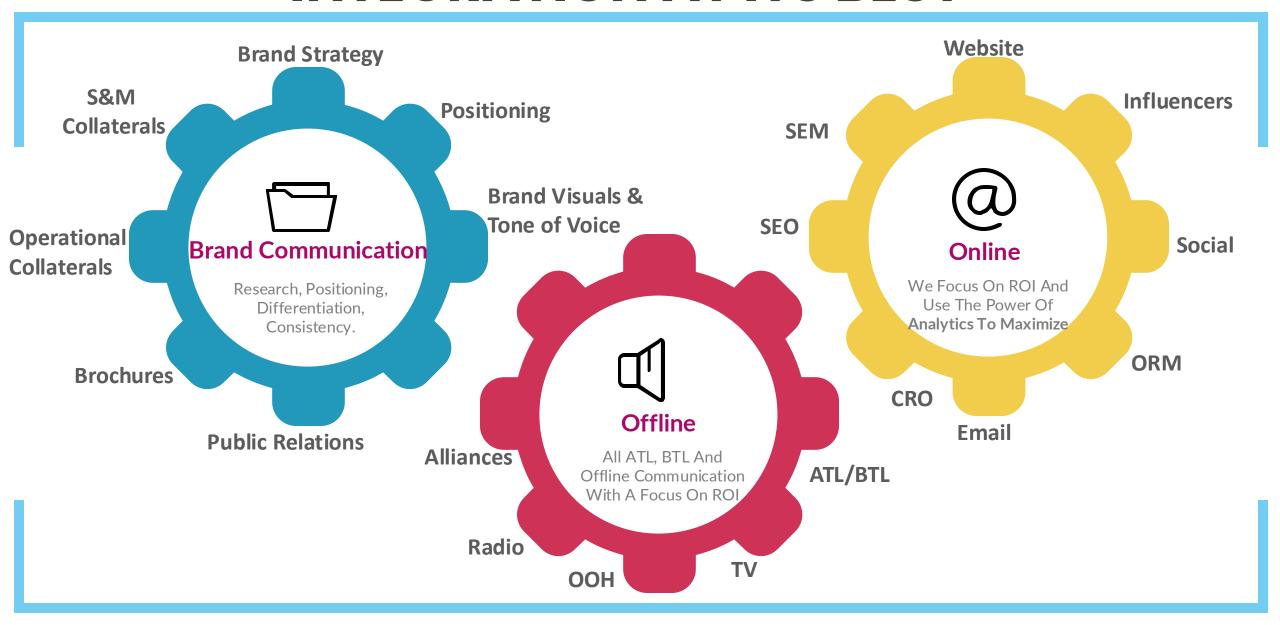
Identifying and uniquely differentiating you brand 's positioning is integral to your brand's ability to attract and retain customers vis a vis its competitors!.



360 Digital

Be it your website, your social media, your emailers or you offline to online initiatives, an integrated approach to digital is what works best!

INTEGRATION AT ITS BEST



OUR 360 DEGREE MARKETING APROACH

360 Degree Integrated Strategy

ACTIVITIES

- Marketing Strategy & Planning
- Media Plans
- Thumb-stopping Creatives
- Website Creation
- Website SEO
- Organic Social Media Marketing
- High Performance Digital Ads
 Campaigns (Google & Social Ads)
- Email Campaigns



OUTCOMES

- Targeted brand awareness
- Consistent desired positioning
- Social media community growth
- Social media engagement
- Top visibility in organic searches
- Top visibility through ads
- Website traffic growth
- Website conversions/leads generation

Marketing Plans Creation & Execution

























































OUR Clients



TECHNOLOGY/ INTERNET















AUTOMOTIVE/ MANUFACTURING











ENTERTAINMENT/ LUXURY/ LIFESTYLE/ **BRANDS**















HEALTHCARE EDUCATION/ FMCG/ **REAL ESTATE**/ **OTHERS**





















Research Competition Target Marl

Research, Competition, Target Market, Differentiation, Positioning & Execution

BRAND STRATEGY



OUR INTEGRATED METHODOLOGY

01

Research

Who are your customers, competitors, target markets! What are your differentiated unique selling points vis a vis your competitors?

06

Visualize

Create consistent communication and a strong brand recall by creating and maintaining your brand's communication and visual identity.

02

Analyze

How are you marketing your differentiated USPs and bringing them to you customer. Can your marketing become an ongoing reality? How?

05

Digitalize

Digitalize as much as possible. Offline to online, print to online, ATL to online and BTL to online. Use your website, social media and emailers to convert all marketing to tangible ROI & KPIs.

03

Strategize

Basis you USPs and those of the competition, can you create a niche for yourself and drive tangible ROI.

04

Optimize

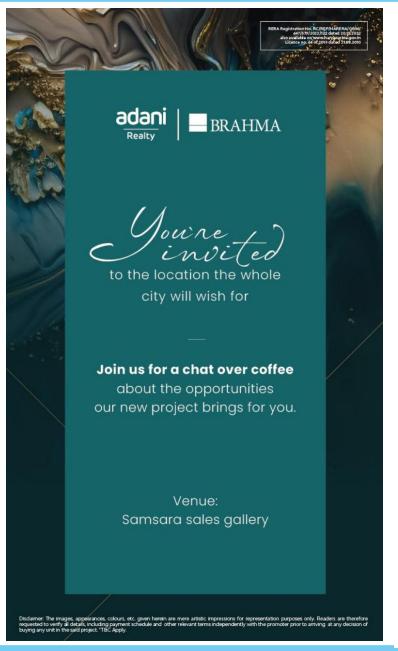
Constantly monitor and enhance your digital plan to ensure that you are leveraging from A/B testing and getting closer and closer to the sweet spot of guaranteed ROI.

SAMPLE CREATIVE WORK



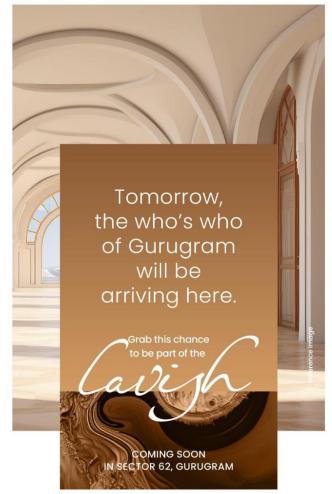








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Teaser EDMs



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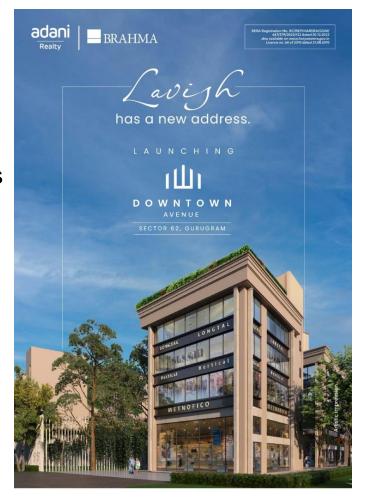


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Launch EDMs
Sustenance EDMs



Boutique Commercial Plots sizes ranging from 100.65 m 2 to 176.13 m 2

To join the lavish, call: xx xx xxxxxx

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Boutique Commercial Plots sizes ranging from 100.65 m 2 to 176.13 m 2

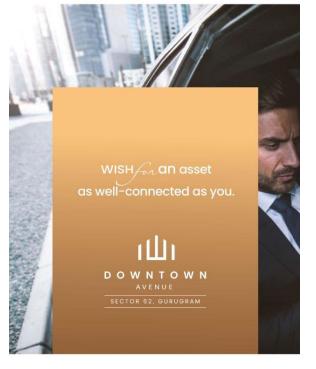
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(40 mins)**



Huda City Centre (15 mins)"

Boutique Commercial Plots sizes ranging from 100.65 m² to 176.13 m²

To join the lavish, call: xx xx xxxxxx

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skyview_patnitop • Following Skyview Patnitop By Empyrean



skyview_patnitop #ContestAlert Set. Shoot. Share. Love Skyview Patnitop? Share your best Skyview clicks with us in the comments below and get a chance to get featured on our page! �� #Patnitop #Destination #Cablecar #Ropeway #Adventure #India #Travelgram #Travelholic #Travel #Mountain #Snow #Winters #Food #IndianCuisine #Foodie #blogger #AdventureTime #TourismIndia #Tourism



Add a comment...



skyview patnitop · Following



skyview_patnitop Fly without fear! Our partnership with Flying Fox, India's #1 Zipline Adventure Tour Operator, guarantees the highest level of safety in your zipline adventures at Skyview Patnitop. Fly fearlessly with us. Booking link in bio. #SkyviewPatnitop #Patnitop #Destination #Cablecar #Ropeway #Adventure #Travel #India #Travelgram #Travelholic #Mountain #blogger #AdventureTime #TourismIndia #Tourism

$\Diamond \Diamond \Delta$

Liked by mansibhat and 60 others

SEPTEMBER 13, 2019

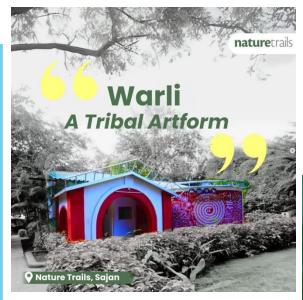
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INDUSTRY: ENTERTAINMENT



INDUSTRY: ENTERTAINMENT

naturetrails

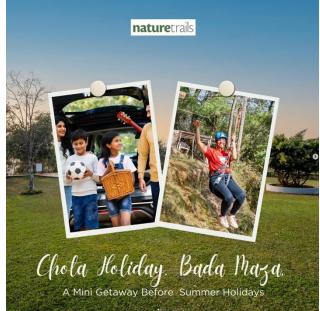


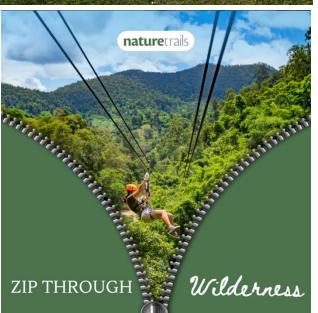


FAMILY ESCAPE

CLOSE TO NATURE

naturetrails



















INDUSTRY: LUXURY GOODS

lecreusetind • Following

lecreusetind #QuarantineChallenge A sneak peak into our most loved shades of this ever so vibrant cookware. Le Creuset. Can you guess the names of the shades correctly with the given hint! #LeCreusetIndia #FrenchCookware #VibrantCookware

#LifetimeGuarantee

#QuarantineMeals #Quarantine

#KitchenQuarantine #QuarantineRecipes #SocialDistance

#StaySafeStayHome #QuarantineLife #StayHome #StayHealthy #Challenge #QuarantineGame







Diked by mansibhat and 30 others

Add a comment...





lecreusetind One day is not enough to honour how special a father is for us because he is amazing every day. Le Creuset wishes every father out there a happy father's day.

#FathersDay

#SuperHero#LeCreusetIndia #FrenchCookware #VibrantCookware

#LifetimeGuarantee

#QuarantineMeals #Quarantine #KitchenQuarantine

#QuarantineRecipes #SocialDistance #StaySafeStayHome #QuarantineLife

#StayHome #StayHealthy #NowDelivering #FathersDay

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Diked by mansibhat and 24 others

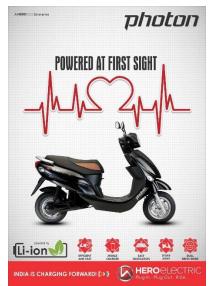
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INDUSTRY: AUTOMOTIVE







Forget about security of your precious asset and deliveries with our anti-theft alarm equipped scooters.

*What's more, you can avail the exciting benefits too

- Special prices for bulk buyer
 Door step after sales service
- Annual Maintenance Contract (AMC
 Onsite charging station
 Fleet tracking through GPS
- uble payment options Fleet tracking in

KNOW MORE

Call us at 1860-2662-2662 | SMS <HE> to 56677 for a test drive Click here to visit: heroelectric.in

*Offers from case to a

INDIA IS CHARGING FORWARD! [>>]

HEROCLECTRIC

TRACK EASY. DELIVER FAST



Stay ahead of your competition with our GPS-enabled scooters!

Reach your customers even at non-transdardized addresses with much ease and at a faster pace. What's more, with a phone charging port attached to our scooters, never run out of battery.

*Make a smarter choice and avail the exciting benefits

- Special prices for bulk buyers
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 ns Fleet tracking through GPS
 - KNOW MORE

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MARKET YOUR BRAND THROUGH ECO-FRIENDLY DELIVERIES



Zero ballurian' ti no matera distanti reality. Gui deta emission accoten use advanced lithiumian bartaries onsuling a greener anxion mont around you. Whet's mater this mater you an accollinately brand too.

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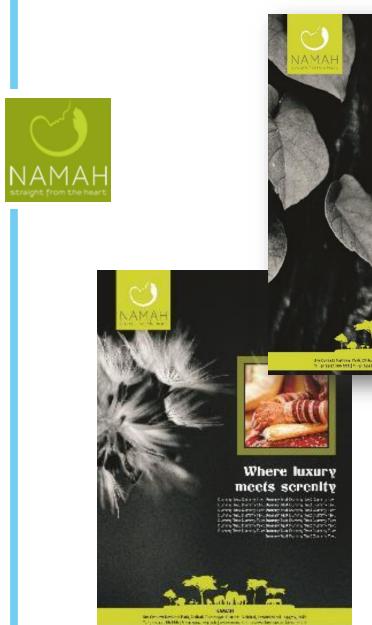


INDUSTRY: LUXURY GOODS





INDUSTRY: HOSPITALITY





Where luxury

meets serenity

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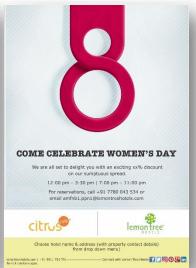






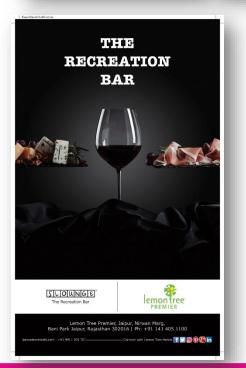


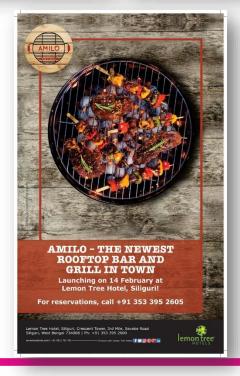


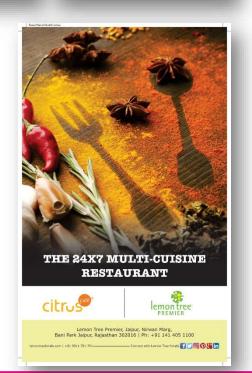




INDUSTRY: HOSPITALITY

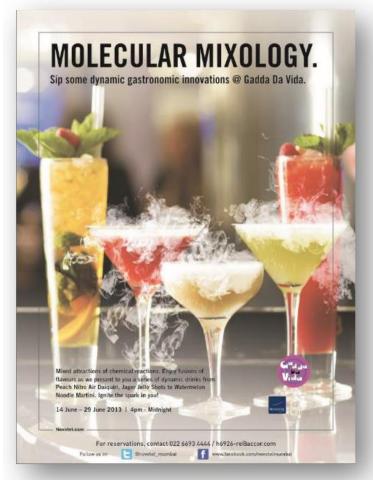


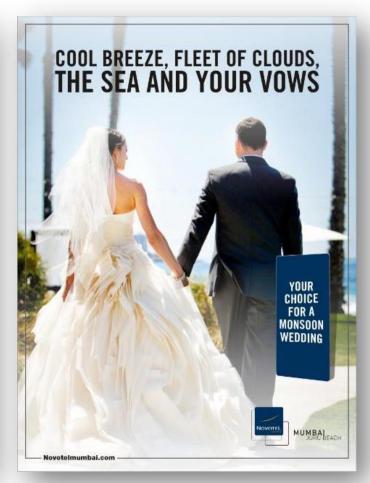




INDUSTRY: HOSPITALITY









OUR DIGITAL EXPERTISE

360 Degree Digital focusing on driving measurable outcomes





WEBSITES DEVELOPMENT

Great looking & conversions focused websites. Mobile website and AMP websites

02

SEARCH ENGINE OPTIMIZATION

Driving visibility & rankings on organic searches through organic On-page & off-page SEO activities



SEARCH ENGINE MARKETING

Optimized SEM campaigns to deliver traffic & conversions. Display, GDN, Text & Remarketing



SOCIAL MEDIA MARKETING

Social Media Profiles Management, Campaigns & Influencers Management



EMAIL & SMS MARKETING

Email & SMS campaigns for ongoing customer communication with better than industry benchmarks

SEARCH ENGINE OPTIMIZATION

STEP 1

Identify the technical elements of section of the website

STEP 2

Redrafting the elements with the proper use of keywords in the main elements

STFP 3

Two or more URLs are running same content on webpages

STEP 4

Content optimization & internal linking improvement STEP 5

Content based focused off page activities

TECHNICAL ELEMENTS

Better crawlability of the section & good user experience

ON PAGE ELEMENTS

Push ranking on the keywords that have low competition

URL REVISION

Remove duplicity issue of the website

CONTENT

Better density, keyword-based content & anchor text using relevant keywords

OFF PAGE ACTIVATION

Support in ranking of critical keywords

DIGITAL ADS CAMPAIGNS

- OUTCOMES & ROI DRIVEN SOCIAL MEDIA & GOOGLE ADS

Campaigns for Social Media, Google & Native media campaigns to ensure high performance results in terms of online bookings, leads generation, reach, cost per results & other relevant metrics

Media Plan & TG Research

- Creation of a monthly digital media plan with budgets for all campaigns
- Defining TG for each campaign with FB/IG Audience Selection & Google Keywords/Display Planner

Campaigns Conceptualization

- Creatives/Videos conceptualization basis TG Planner
- Multiple creative & content copies for testing

Campaigns Execution & Ongoing Optimization

- Campaigns execution basis campaign objectives
- A/B testing
- Ongoing optimizations for maximization of conversions, leads, calls & minimization of cost per result

Social Media Ads Campaigns

DIGITAL ADS CAMPAIGNS

Social Media Ads campaigns to drive targeted brand awareness, reach, engagement, website traffic, conversions and leads generation





CTG

Campaign Au
TG Definition Se

Audience Selection Creatives & content creation

Campaigns execution with A/B testing

Ongoing campaigns optimization



Hyperlocal Targeting



Custom Audience



Look Alike Audience



Remarketing

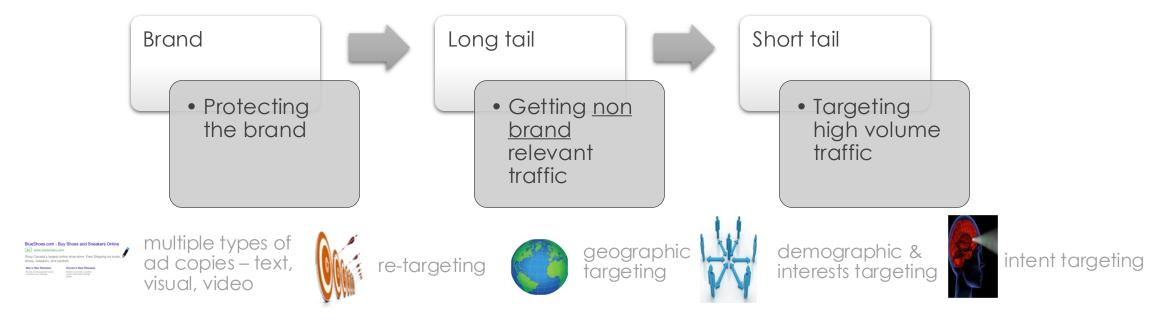
Google Search & Display Campaigns

DIGITAL ADS CAMPAIGNS

Search engine marketing (SEM) display & text search ads to promote the brand & generate website traffic & conversions

SEM campaigns should be synergistic & complement SEO

Type of Keywords



OUR WEBSITE DESIGN STRUCTURE



BRAND & BUSINESS UNDERSTANDING

Understanding your brand and business need to create something unique



AUDIENCE ANALYSIS

Understanding the target audience and analyze the competition to create the website elements



PROJECT PLAN & DESIGN

Creating a project plan and design based on benchmark UI/UX analysis

WEBSITE DESIGN & MAINTENANCE



Advanced Tools

UI/UX Analysis, Conversion
Rate Optimisation,
Website Health, User
Intervention &
Engagement on-page,
Engagement post-exit
Analytics

Google Analytics set-up,

Reporting





CASE STUDIES







Team has helped us constantly and diligently deliver our marketing requirements. Thanks to their holistic offerings, we have been able to find a one stop solution for our several marketing and branding needs. They have helped us with our onsite branding, digital marketing, and OOH branding.

Scope of Services

- Marketing & Digital Strategy
- Brochure Design
- Collaterals
- Search Engine Optimization
- Website creation & maintenance
- Offline creative support





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Scope of Services

- Marketing & Digital Strategy
- Social Media Marketing
- Social Media Ads Campaigns
- Google Ads Campaigns
- Search Engine Optimization
- Website content refresh
- Offline creative support



naturetrails

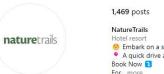


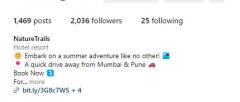


Nature Trails

Followed by mansibhat, casabeachgoa + 3 more

naturetrails resorts









ALL SET TO UNLEASH YOUR ADVENTUROUS

SPIRIT?

























naturetrails

Overall Revenue/Spend Ratio /CPL Performance

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	Apr-Jun'24	Apr-Jun'23	Growth %		
BVN Revenue (in L)			65%		
Unique Leads/Calls	4471	3308	35%		
June Unique Leads/Calls	2076	1185	75%		
Total Traffic	58564	37086	58%		
Ad Spend (in L)	3.2	1.3	146%		
Avg. Overall CPL	72	39	82%		
June CPL	74	54	36%		
Avg. Spend Ratio	2.2%	1.5%	49%		
June Spend Ratio	2.6%	2.9%	-13%		
Conversion Rate	11.0%	7.5%	47%		

Results Delivered

- 65+% growth in digital revenues
- 75% growth in unique leads/calls
- 47% growth in conversion rate of leads/calls
- 58% growth in website traffic
- 56% growth in organic traffic
- 48% keywords in Top 10 ranks vs. zero in same period last year
- Huge jump in social reach & engagement rates

Organic Traffic/SEO Keywords Rankings Performance

	Apr-Jun'24	Apr-Jun'23	Growth %
Total Organic Traffic	25696	16519	56%
June Organic Traffic	11001	4858	126%
% Keywords Top 10 Ranks	48%	NA	NA
% Keywords in Top 20 Ranks	70%	NA	NA

Social Media Performance

	Apr-Jun'24	Apr-Jun'23	Growth %
Total Social Reach	1135201	36511	3009%
Total Social Followers	34381	28992	19%
Total Posts	54	105	-49%
IG Engagement Rate	12.8%	5.0%	237%
IG Engagement Per Post	3029	11	27436%
Social Website Traffic	214	197	9%



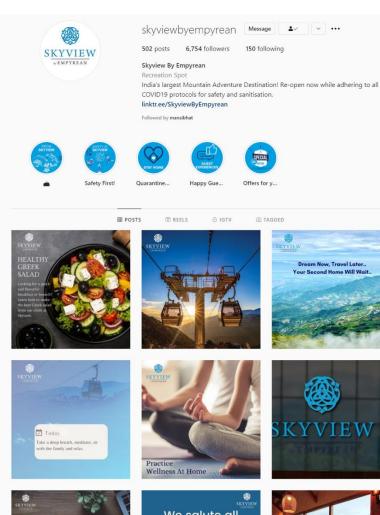
Scope of Services

- Marketing & Digital Strategy
- Social Media Marketing
- Social Media Ads Campaigns
- Google Ads Campaigns
- Search Engine Optimization
- Website creation & maintenance
- Offline creative support



Since Skyview Patnitop by
Empyrean's inception to its
operational stage, Team has
helped us constantly and
diligently deliver our marketing
requirements. Thanks to their
holistic offerings, we have been
able to find a one stop solution for
our several marketing and
branding needs. They have
helped us with our onsite
branding, digital marketing, and
OOH branding.

Skyview By Empyrean









Scope of Services

- Marketing & Digital Strategy
- Social Media Marketina
- Social Media Ads Campaigns for leads & calls generation for Le Creuset stores across India
- Influencer Marketing with celebrities, popular chefs & other influencers







lecreusetind • Following









Scope of Services

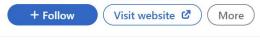
- Digital Strategy
- Website Content
- Website Blogs
- Press Releases, Articles
- Public Relations
- Social Media
- Social Media Ads
- Website SEO
- Google Ads
- Emailers Design & Marketing
- Offline Creative Support for Presentations & Brochures
- Website Maintenance



CorporatEdge Serviced Offices

Giving your Business the EDGE. Delivering inspiring workplaces and beyond. #CorporatEdge Real Estate · Gurgaon, Delhi NCR · 2,020 followers

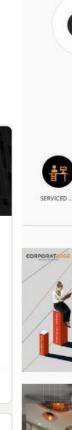
See all 30 employees on LinkedIn



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About

Corporatedge, as Inspiring Workplace, is a state-of-the art business centre, located in the prime business locations of Dubai, Gurgaon, NCR, New Delhi and Bangalore. Location 1. DLF Cyber Hub: 288 workstations, 62 office suits, Director Cabins, 3 Meeting rooms Location 2. Two Horizon Centre: 280 workstations, 60 suites, 6 meeting ... see more









(ii) VIDEOS



(I) TAGGED











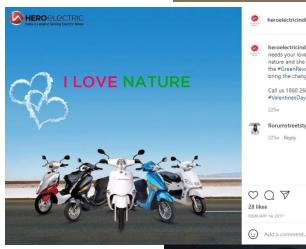


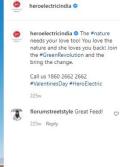


Scope of Services

- Marketing & Digital Strategy
- Website Development
- Website SEO
- Google Ads
- Social Media Marketing
- Social Media Ads
- **Emailers Design &** Marketing





















heroelectricindia



955 posts 13.6k followers

Hero Electric

Motor Vehicle Company

Pioneering electric mobility in India for over a decade & redefining the experience of

1 following

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Smart Move











Stay Safe

Eco Heroes

Auto Expo .

One Race 2..

Ⅲ POSTS



SECURE YOURSELF

TOMORROW

TODAY FOR A SAFER















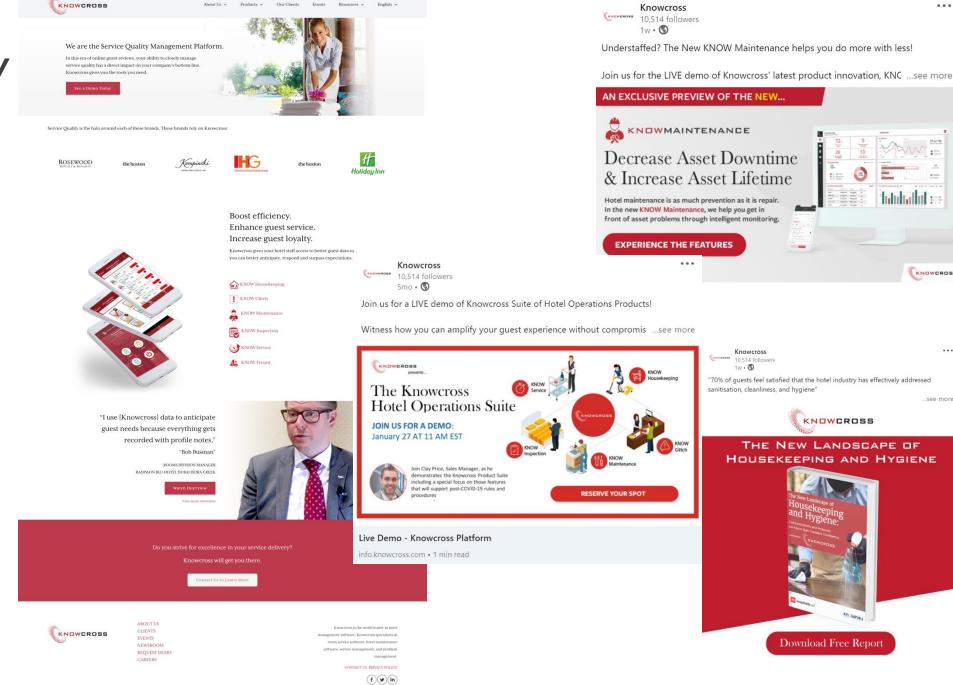


Follow social distancing



TT Scope of Services

- Digital Strategy
- Multi-lingual Website Development
- Website SEO
- Google Ads
- Social Media Ads
- Emailers Design & Marketing



KNOWCROSS

Download Free Report

MEET YOUR AVERAGE BUYER: he is online a lot

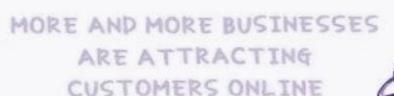
here are some

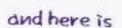




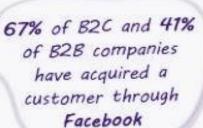
He spends 3x more time on social media than on email











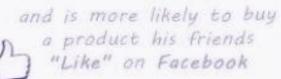






Like 78% of Internet users, he conducts product research online

222







has made a mobile payment once in the past three months



DO SMALL BUSINESSES USE SOCIAL MEDIA?



TOTAL LEADS GENERATED



LET'S MEET OVER



TO PLAN BIG WINS